

Residential Services Proposal

Vintage Grand

DOUBLE PLAY | DATA + IPTV VIDEO

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Presented by:

Shelley Clark

Account Director, Community Solutions

Shelley.clark@summitbb.com

M 863-288-0093



Dear Association Board Members:

While choosing a communications provider for your community is a tremendous undertaking, you have taken the first step to ensuring you have a trusted partner by your side for this journey. We are grateful that (**Vintage Grand**) is considering Summit Broadband for your Internet, TV, and phone needs. For over 25 years, Summit Broadband has been providing Florida communities with state-of-the-art Fiber to the Home (FTTH) services, and we look forward to adding (**Vintage Grand**) to our family.

From humble beginnings, we have grown to be Southwest Florida's second largest provider. We are committed to serving over 80,000 residential homes, and still growing! These communities understand that when signing a long-term agreement, it is vital to ensure the stability, reliability, and expertise of the chosen provider. With Summit Broadband, you can be comfortable in the knowledge that our staff has the industry experience to provide and support the class leading products and services your community needs to live, work, and play.

So why choose Summit Broadband:

- Financial support and stability – With the backing of Grain Management, we have access to the financial resources needed to build and operate a state-of-the-art fiber optic solution for your community.
- 100% wholly owned local fiber network – From North Fort Myers to Marco Island, we own, operate, and manage 100% of the fiber – from the handholes to the conduit. Unlike others in the market, we do not third party lease any local fiber.
- Fiber to the Home – We will be bringing fiber optics directly into your home. Unlike a shared service, the fiber we bring into a home is dedicated. The bandwidth we provide to each home is not shared, daisy-chained, throttled, or capped.
- 1Gig download and 1Gig upload Internet access – With speeds starting at 1Gig/1Gig (1,000Mbps x 1,000Mbps) from day 1, your residents will have the bandwidth they need to surf, stream, monitor, and play on every device in the home. And should a homeowner need more speed, we provide speeds up to 10Gig/10Gig. That is how you future-proof your community!
- SBB View or DIRECTV Stream – With our SBB View IPTV and partnership with DIRECTV Stream, you now have the choice on what TV solution is delivered to your residents. There are some similarities and some differences between the two products. See the comparison chart included in this proposal. Isn't it nice to know that we offer you, the customer, a choice on what TV content is delivered to your community.

These are just a few of the highlights that make Summit Broadband a premium service provider. With all we have to offer, we are sure to delight your residents should we be chosen to service (**Vintage Grand**). As mentioned above, we are partners with you on this journey and we are here to help. Should you desire to meet with me and my Executive Team, please reach out to your Residential Account Director, and we can schedule a meeting at our office in Orlando.

Again, we look forward to welcoming (**Vintage Grand**) into the Summit Broadband family.

Sincerely,

Tyler Wallis

EVP, Residential Services

Who We Are



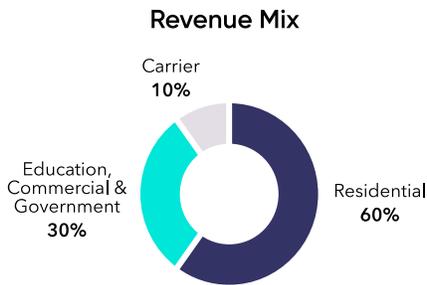
Summit Broadband is a leading fiber-optics telecommunications provider in Florida. The company provides Data, Voice, Video and high-speed Internet services to commercial and residential customers, as well as Ethernet and dark fiber transport to enterprise and wholesale customers. Providing a superior customer service experience since 1994, Summit Broadband owns and operates its own fiber-optic networks, with a reach of approximately 3,500 route miles, serving multiple industries and communities.



At Summit, our vision is a world where people are seamlessly connected in life, work and home.

Summit at a Glance

- Premier broadband triple play provider to residential and commercial customers in Central and Southwest Florida
- Approximately 3,500 route miles of fiber serving 55k+ households, 265 HOAs and 2k+ commercial clients
- Robust data, voice and video offerings with expertise in HOAs, hospitality, healthcare and carrier wholesale customers
- Employs 300+ highly skilled IT professionals, led by a senior team with 120+ years of combined telecom experience
- Over 185m invested in network expansion and hardening since 2013, driving 99.999%+ network availability



At Summit, our vision is a world where people are seamlessly connected in life, work and home.



Mobile Backhaul

- Cellular backhaul between carrier core network and 3G/4G/5G cell sites



Ethernet / Transport

- Wide area network (WAN) solutions designed for easy activation of pass-through priority traffic (Virtual Private LAN Service, MPLS)
- Rapid and flexible service provisioning for customers with multiple locations



Internet / Data

- **Dedicated Internet Access (DIA):** Guaranteed internet speeds and access to the network with high-quality Service Level Agreements
- **High Speed Internet Access (HSIA):** Lower price asynchronous fiber internet bandwidth to meet the needs of smaller scale customers



Dark Fiber

- Offers infinitely scalable connectivity that the customer can fully manage



Voice

- Hosted voice services (hosted PBX / hosted VoIP) - premium, standard and hosted voice conferencing equipment available
- Additional services: Digital Voice Circuits (T1 / PRI / SIP Trunk) and basic phone



TV

- Basic and high definition (HD) channels through various video packages
- Hospitality standard lineup, analog basic, ESPN, etc. in Central Florida
- PSIP and Pro-I packages with optionality to include premium offers



Other

- Static IP addresses, wave multiplexing, SONET solutions and various additional service / product offerings and lines of business
- Managed Services such as Managed Gateway and Wi-Fi, including design, installation and configuration

Fiber-focused. Florida-based.

Our flexibility to cater to educational, government, residential, commercial and wholesale customers, whether through a la carte offerings or bespoke solutions, provides us with a strategic advantage for serving a variety of customers.

Though various avenues of growth, we are positioned to remain a leading provider to Florida school districts, businesses, communities and municipalities into the future.



Our services branch into four main business segments:



Residential

Committed to servicing over 80,000+ homes.



Commercial / Hospitality

18,000+ buildings within 1,000 feet of our fiber
Serving over 65,000 rooms.



Education

Serving public and private K-12 and higher education.
E-rate expertise.
USAC-certified provider



Wholesale

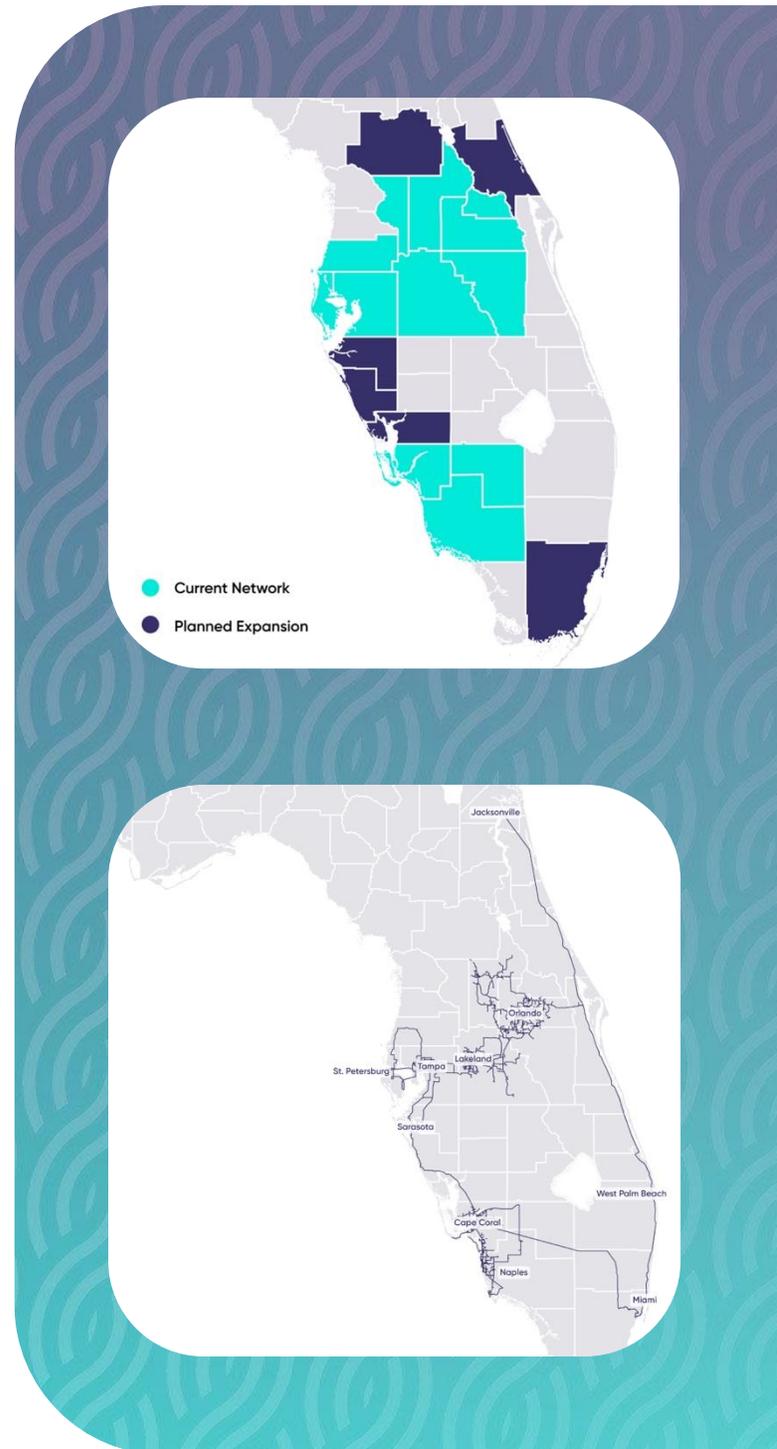
5,000+ towers within 1,000 feet of our fiber



Summit Broadband's Fiber-Optic Network

Our extensive fiber rich network is distributed across Florida:

- Approximately 3,500 route miles of fiber
- Over 1,600 owned fiber-optic route miles plus ~600 miles under long-term IRUs; owned fiber-optic bundles range from 144 to 864 strands
- Core & Edge Network occupying over 88 facilities
- 17 ILEC central offices, over 43 points of presence and 10 data and mobile switching centers
- Florida Intercity Network offering 400 Gbps capability through 64 channel reconfigurable optical add-drop multiplexer (ROADM)
- 99.999% core reliability with IP network deploying Ciena® networking technology
- Residential speeds up to 10 Gbps symmetrical through Fiber to the Home (FTTH)



Customer Endorsements

"Being one of the Summit installations in Lake County, we experienced the usual (and expected) issues with something as physically challenging and technologically dependent as such a system, including extending fiber-optic into our area throughout our community. Most important to us is Summit's ability to respond to these challenges and their continued efforts to improve service and content, meeting with our management and communicating to residents. Our experience with Summit Broadband and their contact personnel is excellent and we would recommend them."

Residential | Lakes of Mount Dora POA

"We are very pleased with the service and partnership with Summit Broadband. The service has been exemplary. We look forward to a great partnership now and well into the future."

Commercial | Lake County Schools

"I am writing this as a recommendation to anyone considering choosing Summit as their broadband service provider... As our community, Spanish Wells, researched four different providers of broadband services, Summit was selected... The installation of the fiber exceeded our expectations. Service calls have fallen dramatically from our previous provider. Repeat visits for service interruptions have also declined making overall customer satisfaction the highest it has ever been."

Residential | Spanish Wells Community Association

"Excellent customer service! Our service tech Derrick was awesome!... He was very patient to explain his findings and explained what he adjusted today and a service issue he found outside at our connection point. He went above and beyond to ensure all concerns addressed today and to get our external connection issue reporting for service ASAP."

Commercial | Internet Customer

"We are very happy to extend our contract with Summit Broadband as they have provided great service to us for many years, and we never lost any services during Hurricane Irma."

Residential | Vineyards Community Association



Fiber-Optic Internet

Maximize Your Home Experience

Fiber to the Home (FTTH) Internet delivers the highest bandwidth signals available for your home, making it possible for users to stream movies and music, play video games, and monitor cameras and devices, such as AC controls, alarms, and pool equipment when you are not home.



No Data Caps or Throttling

Enjoy limitless usage with no data caps. Never experience a slow connection due to throttling thanks to consistent network performance.

Wireless Network

Wirelessly connect all of your devices to your home network without worrying about lagging speeds. Up to 10 Gbps speeds.

Secure Connection

Protect your identity, sensitive information and all of your devices with the most secure internet connection available. Receive support 24/7/365.

2x Ookla® Speed Average

We guarantee, in writing, to always provide internet speeds at or above twice the Ookla® speed average for Florida.





IPTV Service (SBB View)

TV Entertainment Anytime, Anywhere

SBB View takes TV viewing to the next level. With Summit Broadband's high-definition IPTV offering, manage your TV viewing both in your home and when you are on the go.

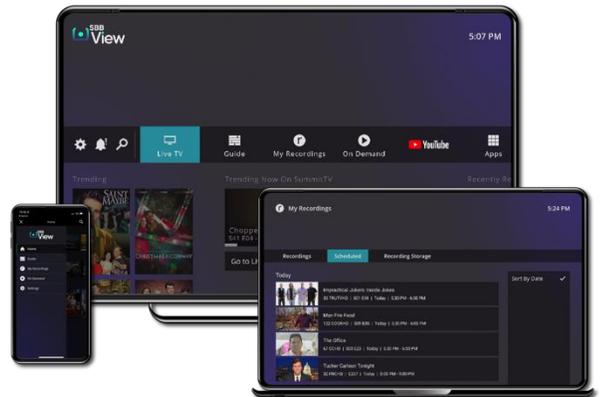


Enjoy cloud-base DVR viewing with up to 300 hours of cloud storage from anywhere in your home.

Not home? No problem! **SBB View** is available on most mobile devices. Watch Summit Broadband's high-definition programming anywhere through our IPTV mobile app.

Premium channels such as: **HBO SHOWTIME STARZ**

Seasonal sports packages, including:



- 300+ channels, including international, with hundreds in high-definition
- Access to 72 hours of content with Catch-up TV
- Bookmark favorite channels for easy access
- Custom Parental Controls
- Language selections

SBB View Voice Remote

powered by 

Say a Command with Voice Remote

Simplicity and technology come together into a single remote, making your viewing experience more accessible than ever. Intuitively search all programming with the power of your voice.

Our SBB View remote features:

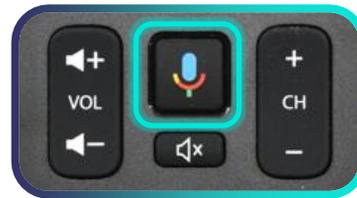
- A lightweight ergonomic design
- Bluetooth technology – no line of sight needed
- Full alphanumeric keypad for easy input
- Comfort fit control buttons
- Low battery indicator

There are also quick access buttons for quick navigation through apps and features.



Quick access buttons for:

- YouTube
- Hulu
- Peacock
- Disney+
- A = Search
- B = Saved DVR Recordings
- C = On Demand Programming



Press the microphone button for commands like:

- Tune to Animal Planet
- Launch Disney+
- Show Tom Cruise movies
- What's the weather?
- Tell me a joke
- And more!





SBB View Channel Lineups

Programming updates effective as of: February 1, 2023

^{HD} Indicates channels are broadcasted in high definition | Channels and channel lineups subject to change.

Base – Southwest Florida

2	WBBH - NBC ^{HD}	18	WXCW - CW ^{HD}	81	The Florida Channel / Knowledge TV	94	Summit Broadband Info Channel ^{HD}
4	WGCU - PBS ^{HD}	19	WGCU - Create/Encore	85	Heros and Icons	95	Naples City Channel
5	WFTX - Fox ^{HD}	20	Antenna TV/MyNetwork	86	WZVN - MeTV	96	Bonita Springs City Channel
6	WINK - CBS ^{HD}	21	PBS Kids	87	NASA Channel	97	Marco Island City Channel
7	WZVN - ABC ^{HD}	22	WGCU - PBS World TV	88	NOAA Radar	98	Collier County Government
9	Home Shopping Network ^{HD}	23	QVC ^{HD}	89	WZVN - DABL	99	Education Access
11	WRXY - Christian TV ^{HD}	25	QVC2 ^{HD}	90	BYUtv ^{HD}	136	God TV
12	EWTN ^{HD}	76	DayStar	91	C-SPAN		
15	WWDT - Telemundo ^{HD}	78	INSP ^{HD}	92	C-SPAN2		
17	WFTX - Bounce	80	WGPS - COZI TV				

Base – West Florida

2	Summit Broadband Info Channel ^{HD}	15	Telemundo 49 (WRMD)	80	Cozi TV (WTTA)	125	MeTV (WMOR)
3	NBC 8 (WFLA) ^{HD}	16	TBN ^{HD}	81	The Florida Channel (WEDU)	127	Antenna TV
4	PBS (WEDU) ^{HD}	17	Bounce (WXPX)	85	Heros & Icons (WTVT)	128	Sports Grid
6	CBS 10 (WTSP) ^{HD}	20	My Network TV (WTTA) ^{HD}	87	NASA Channel	129	True Crime (WTSP)
7	ABC (WFTS) ^{HD}	22	PBS World (WEDU)	89	DABL (WTOG)	130	Twist (WTSP)
8	ION (WXPX) ^{HD}	23	QVC ^{HD}	90	Brigham Young TV (BYU TV) ^{HD}	131	Quest (WTSP)
9	Home Shopping Network (HSN) ^{HD}	25	QVC2 ^{HD}	91	C-SPAN	133	Hillsong 52.2 (WHLV)
12	EWTN ^{HD}	46	ShopHQ	92	C-SPAN2	136	GOD TV (WACX) ^{HD}
13	FOX 13 (WTVT) ^{HD}	76	Daystar	95	Movies! (WTVT)	141	Estrella TV (WMOR)
		77	TBN Enlace	97	Start TV (WTOG)	142	Independent (WMOR)
		79	INSP ^{HD}	98	Buzzr (WTVT)		

SBB View Channel Lineups

Ascend (Includes Base Channels)

26 USA Network ^{HD}	44 Paramount Network ^{HD}	66 Bravo ^{HD}	140 TCM (Turner Classic Movies) ^{HD}
27 The Weather Channel ^{HD}	45 FXX ^{HD}	67 Comedy Central ^{HD}	146 CMT (Country Music Television) ^{HD}
28 CNN ^{HD}	47 AMC ^{HD}	69 Syfy ^{HD}	164 Independent Film Channel ^{HD}
29 Headline News ^{HD}	48 TV Land ^{HD}	70 MTV ^{HD}	197 SEC Network ^{HD}
30 MSNBC ^{HD}	50 Nickelodeon ^{HD}	71 VHT ^{HD}	199 Tennis Channel ^{HD}
31 CNBC ^{HD}	51 Disney Channel ^{HD}	72 BET ^{HD}	209 Bloomberg TV ^{HD}
32 Fox News ^{HD}	52 Cartoon Network ^{HD}	104 Newsmax TV ^{HD}	214 Lifetime Movies ^{HD}
33 truTV ^{HD}	53 Freeform ^{HD}	105 OAN ^{HD}	216 Game Show Network
34 ESPN ^{HD}	54 Animal Planet ^{HD}	106 Fox Business News ^{HD}	217 FX Movies ^{HD}
35 ESPN2 ^{HD}	55 Discovery ^{HD}	109 National Geographic ^{HD}	222 Disney XD ^{HD}
36 Golf Channel ^{HD}	56 TLC ^{HD}	111 Investigation Discovery ^{HD}	235 Fuse
37 ACC ^{HD}	57 Travel Channel ^{HD}	114 BBC America ^{HD}	258 Motor Trend ^{HD}
38 Bally Sports Sun ^{HD}	58 E! ^{HD}	122 Cooking Channel ^{HD}	264 HD Net Movies
39 Bally Sports Florida ^{HD}	59 Oxygen	124 HSN2 ^{HD}	300 BTN ^{HD}
40 Fox Sports 1 ^{HD}	60 Food Network ^{HD}	134 Crime & Investigation ^{HD}	314 BTN Overflow ^{HD}
41 FX ^{HD}	61 HGTV ^{HD}	135 Military History Channel	
42 TNT ^{HD}	62 Lifetime ^{HD}	137 Hallmark Channel ^{HD}	
43 TBS ^{HD}	64 A&E ^{HD}	138 Hallmark Drama ^{HD}	
	65 History ^{HD}	139 Hallmark Movies & Mvsterv ^{HD}	

Peak (Includes Base and Ascend Channels)

73 BET Gospel	147 GAC Family ^{HD}	223 Disney Junior ^{HD}	252 American Heroes Channel ^{HD}
74 BET Soul	163 LOGO	224 Nick Jr	253 Boomerang ^{HD}
93 C-SPAN3	200 CBS Sports ^{HD}	225 Nick Music	254 Discovery Family ^{HD}
103 OWN ^{HD}	201 ESPNU ^{HD}	226 NickToons	256 Smithsonian Channel ^{HD}
108 CNBC World ^{HD}	204 Fox Sports 2 ^{HD}	227 TeenNick	257 AXS TV
110 CNN International ^{HD}	205 MLB Network ^{HD}	228 Universal Kids ^{HD}	259 CMT Music
117 Viceland ^{HD}	207 NFL Network ^{HD}	233 BET Her	260 BET Jams
119 AWE – A Wealth of Entertainment ^{HD}	208 NHL Network ^{HD}	236 MTV Classic	
120 Lifetime Real Women (LRW)	211 Nat Geo WILD ^{HD}	237 MTV2	
121 Magnolia (DIY) ^{HD}	212 Science Channel ^{HD}	250 FYI ^{HD}	
123 FIDO TV ^{HD}	215 Discovery Life ^{HD}	251 Destination America ^{HD}	

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SBB View Channel Lineups

Sports

203	ESPNews ^{HD}	307	NFL Red Zone ^{HD}
301	Golf Channel ^{HD}	308	Next Level Sports ^{HD}
302	Sportsman Channel ^{HD}	309	FanDuel TV ^{HD}
303	MLB Strike Zone ^{HD}	310	World Fishing ^{HD}
304	Stadium College Sports ATLANTIC	311	YES Network ^{HD}
305	Stadium College Sports CENTRAL	312	NBA TV
306	Stadium College Sports PACIFIC	313	Tennis Channel ^{HD}
		331	FanDuel Racing ^{HD}

Latino

500	Wapa America	511	Ultra Familia
501	TBN Enlace	512	Cine Latino
502	CNN en Español ^{HD}	513	NBC Universo
503	Discovery en Español ^{HD}	514	Cine Mexicano
504	Discovery Familia ^{HD}	515	TV Chile
505	TV Dominicana	516	MTV TR3s
506	ESPN Deportes	517	TeleN
507	History en Español	521	Cable Noticias
508	Latele Novela	524	Gran Cine
509	Pasiones (TVPAS)	529	TVE Internacional
510	EWTN en Español		

International

600	CCTV 4 (Chinese)	607	TVK (Korean)
602	Deutsche Welle	608	The Filipino Channel ^{HD}
603	Mediaset Italia	609	Globo TV International (Brazilian)
604	MYX (Asian-American)	610	TV Asia
605	RTN (Russia)	611	TV Japan
606	SBTN (Vietnamese)		

Music

701	Hit List	728	'80s
702	Music Choice Max	729	'70s
703	Dance/EDM	730	Solid Gold Oldies
704	MCU	731	Pop & Country
705	Hip-Hop and R&B	732	Today's Country
706	Rap	733	Country Hits
707	Hip-Hop Classics	734	Classic Country
708	Throwback Jamz	735	Contemporary Christian
709	R&B Classics	736	Pop Latino
710	R&B Soul	737	Musica Urbana
711	Gospel	738	Mexicana
712	Reggae	739	Topicales
713	Rock	740	Romances
714	Metal	741	Sounds of the Seasons
715	Alternative	742	Stage & Screen
716	Adult Alternative	743	Soundscapes
717	Rock Hits	744	Smooth Jazz
718	Classic Rock	745	Jazz
719	Soft Rock	746	Blues
720	Love Songs	747	Singers & Swing
721	Pop Hits	748	Easy Listening
722	Party Favorites	749	Classical Masterpieces
723	Teen Beats	750	Light Classical
724	Kidz Only!		
725	Toddler Tunes		
726	Y2K		
727	'90s		

Seasonal Sports

350-359	NBA League Pass ^{HD}	360-373	MLB Extra Innings ^{HD} or NHL Center Ice ^{HD}
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HBO

400	HBO ^{HD}	404	HBO Latino ^{HD}
401	HBO2 ^{HD}	405	HBO Signature ^{HD}
402	HBO Comedy ^{HD}	406	HBO Zone ^{HD}
403	HBO Family ^{HD}		

Cinemax

415	5 StarMAX ^{HD}	419	MoreMAX ^{HD}
416	ActionMAX ^{HD}	420	OuterMAX ^{HD}
417	CineMax ^{HD}	421	ThrillerMAX ^{HD}
418	Cinemax ^{HD}	422	MovieMax ^{HD}

Showtime

423	FLIX ^{HD}	434	Showtime Next ^{HD}
430	Showtime 2 ^{HD}	435	Showtime Showcase ^{HD}
431	Showtime x BET ^{HD}	436	Showtime Women ^{HD}
432	Showtime Extreme ^{HD}	440	The Movie Channel ^{HD}
433	Showtime ^{HD}	441	The Movie Channel Xtra ^{HD}

Starz/Encore

450	Starz ^{HD}	459	Starz Encore Family ^{HD}
451	Starz Cinema ^{HD}	461	Starz Encore Suspense ^{HD}
452	Starz Comedy ^{HD}	462	Starz Encore West ^{HD}
453	Starz Edge ^{HD}	463	Starz Encore Westerns ^{HD}
454	Starz Encore ^{HD}	464	Starz In Black ^{HD}
455	Starz Encore Action ^{HD}	465	Starz Kids & Family ^{HD}
456	Starz Encore Black ^{HD}	466	IndiePLEX ^{HD}
457	Starz Encore Classic ^{HD}	467	RetroPLEX ^{HD}

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Digital Phone

Home Plans That Fit Your Needs

Excellent call quality and no delays on domestic and international plans make it easy to stay in touch.

Never worry about missing a call again. Summit Broadband's fiber-optic network delivers a reliable connection for your home phone every time.

With Summit Broadband, you have the option to select a plan or create a custom plan that caters to your needs. Unlimited long-distance phone plans servicing Puerto Rico, the U.S. Virgin Islands, Western Europe, Canada and more.



Apart from a resilient connection, enhance your calling experience with essential phone service features like:

- **3-Way Calling**
- **Caller ID**
- **Call Waiting**
- **Call Forwarding**
- **Per-Call Caller ID Blocking**
- **Voicemail**
- **And more!**

Secured privacy is possible with our useful protective features. **Call block** prevents unwanted callers from calling your number. **Non-published listings** ensure your number will not be provided to any directory publisher.

Fiber to the Home (FTTH)

A Dedicated Fiber Connection

We install fiber-optic strands into every single home. This is dedicated fiber, not split or shared with neighbors.

Our fiber terminates into an ONT (Optical Network Network) placed inside the home.

Each fiber strand can deliver 10 Gig x 10 Gig service.

In homes without a media enclosure, the ONT is protected by an enclosure that can be painted or wallpapered. This provides a safe and secure location for fiber termination.

Unsightly cables are hidden from view, keeping the homes esthetic.

- Dedicated team will enter each home (extensive quality control and assurance throughout) and install all new equipment.
- Each homeowner offered training and assistance setting up wireless routers and connecting devices to new network.
- Each homeowner receives a welcome package with “how-to” details.



Installing Fiber on Property

Future-Proofing Your Community

Our sophisticated technique for installing fiber prepares your community for the technologies of tomorrow without impacting visual integrity.

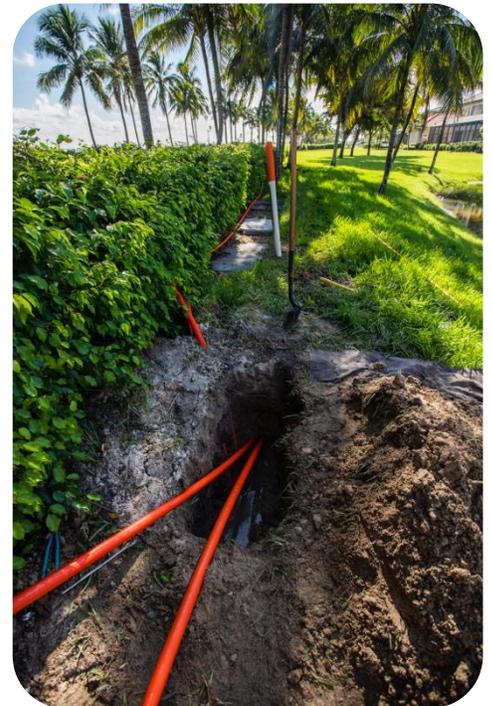
Unlike other providers, our construction crew will first bury thick-walled conduit around your community for the main fiber-optic runs.

With directional boring, our construction team will cause minimal impact to your community landscaping. Within weeks of completing construction, evidence of the fiber installation will be barely noticeable.

Once the conduit is installed, our fiber crew will then 'pull' the fiber optic cabling throughout the community.

We can coordinate with your Landscape Committee to install any necessary equipment where it will cause minimal visual exposure. Often, returning seasonal residents do not even notice fiber optic cabling has been installed in the community.

If needed, our small footprint splitter cabinets can often be placed out of sight lines and surrounded by landscaping.



Launch Process

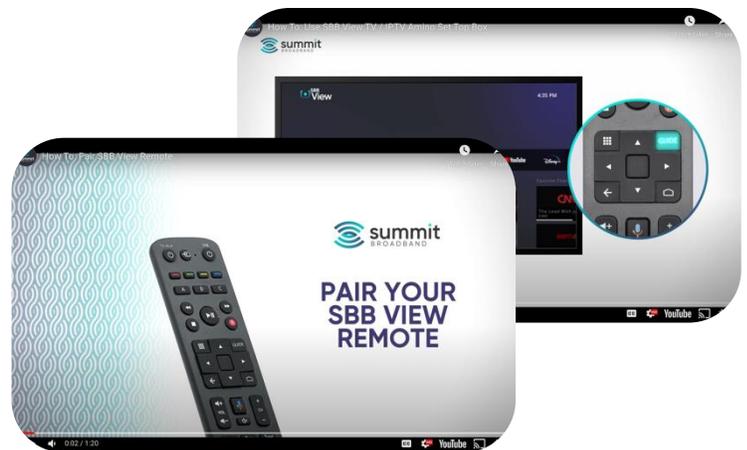
Continuing the Summit Partnership

Once an agreement has been executed, your association will move into the installation phase. During this time our dedicated Launch team will lead the construction and installation process.



Some of the post-agreement highlights include:

- Holding Town Halls to inform residents of the new services being provided, and next steps.
- Distribute literature to residents about the upcoming change including printed materials as well as 'How To' videos to educate residents on the new technology.
- Update the Board and Property Manager on the progress of the construction and installation.
- Contact homeowners to discuss the inclusion of any additional products and services to be added, such as Premium movie channels, or porting a phone number from an existing provider.
- Schedule the fiber installs into the residents' homes.



Post-installation, your community will be assigned a dedicated Community Account Manager (CAM) to meet with Property Management and/or the Association Board on a monthly basis.

Offer 1: SBB View and Internet

- Bulk Internet 1Gbps upload x 1Gbps Download.
- 1 Wi-Fi router per unit
- IPTV-Base and Ascend line-ups
- 1 Set Top Box included along with 1 Voice Remote powered by google.
- Cloud DVR-50 hours included (more storage can be rented)
- Catch Up TV- Playback channels up to 72 hours)
- 5 streams available (can be used in different locations, no geographic restrictions at this time)
- \$57.99 per month per unit
- 4% annual rate increase.
- 10-year term.
- Free phone 1 year
- Complimentary Wi-fi & TV to common areas (we will discuss in meeting)

Offer 2: Internet Only

- Bulk Internet 1Gbps upload x 1Gbps Download.
- 1 Wi-Fi router per unit.
- \$33.00 per month per unit.
- 3% annual rate increase.
- 10-year term.
- Free phone 1 year.
- Complimentary Wi-fi to common areas (we will discuss in meeting)
- Internet only options allow each resident to choose whatever TV provider they would like. They can use a streaming platform, our IPTV product as an add on option, or any other providers that are currently available at your residence.
- See Retail Rate sheet and pricing included in proposal.

TAXES AND FEES FOR BULK 1GBPS DATA ONLY

Charges	Monthly Rates	Units	Total Bulk	State	Local	Sales	Surcharges	Total
Internet	\$ 12.32	420	\$ 5,174.40					\$ 5,174.40
Equipment	\$ 0.68	420	\$ 285.60			\$ 19.99		\$ 305.59
INS	\$ 20.00	420	\$ 8,400.00					\$ 8,400.00
Totals:	\$ 33.00		\$ 13,860.00	\$ -	\$ -	\$ 19.99	\$ -	\$ 13,879.99

TAXES AND FEES FOR BULK DATA 1GBPS & IPTV

Charges	Monthly Rates	Units	Total Bulk	State	Local	Sales	Surcharges	Total
FCC Subscriber Rate							\$ 37.80	\$ 37.80
Regulatory Recovery Fee							\$1,323.00	\$ 1,323.00
Video	\$ 12.37	420	\$ 5,195.40	\$ 386.54	\$ 281.59			\$ 5,863.53
Internet	\$ 21.91	420	\$ 9,202.20					\$ 9,202.20
Equipment	\$ 2.72	420	\$ 1,142.40			\$ 79.97		\$ 1,222.37
INS	\$ 20.00	420	\$ 8,400.00					\$ 8,400.00
Totals:	\$ 57.00		\$ 23,940.00	\$ 386.54	\$ 281.59	\$ 79.97	\$1,360.80	\$ 26,048.90

Rate Sheet

TV Services

DESCRIPTION	PER MONTH
Base	\$41.99
Ascend	\$74.99
Peak	\$10.99
Sports	\$13.49
Latino	\$15.99
HBO	\$19.99
Cinemax	\$16.99
Starz/Encore	\$10.99
Showtime	\$16.99
CCTV4	\$9.99
Deutsche Welle	\$9.99
TV Globo Internacional	\$19.99
Mediaset Italia	\$9.99
Myx	\$9.99
Russian Television Network	\$14.99
Saigon Broadcasting Television Network	\$14.99
The Filipino Channel	\$11.99
National Television of Cambodia	\$12.99
TV Asia	\$14.99
TV Japan	\$14.99

TV Equipment

DESCRIPTION	PER MONTH
High-Definition Set-Top Box	\$9.99
Cloud DVR Storage	
50-Hour	\$2.99
100-Hour	\$5.99
150-Hour	\$8.99
200-Hour	\$11.99
250-Hour	\$14.99
Catch-up TV	\$3.00
TV Streams (up to 5)	Included
Additional TV Streams (Up to 5)	\$4.99



Internet Services

DESCRIPTION (DOWNLOAD/UPLOAD)	PER MONTH
1 Gbps / 1 Gbps	\$70.00
2 Gbps / 2 Gbps	\$100.00
Static IP	\$10.00

Internet Equipment

DESCRIPTION	PER MONTH
Wi-Fi 6 Router	\$11.00
Wi-Fi 6 Extender	\$10.00

Phone Services

DESCRIPTION	PER MONTH
Digital Phone Plus	
U.S. & Canada Plan	\$20.00
Western Europe	\$35.00
Includes U.S. & Canada Plan	

Disclaimer: All services and products are available for residential use only. Services and pricing are subject to change. Taxes, fees, surcharges (including \$6 monthly NAC telephone surcharge) and usage charges apply to all Summit Broadband product and services. Catch-up TV requires Cloud DVR functionality. SBB View IPTV programming packages are tiered. Wireless speed subject to customer's equipment and environmental factors. Rates are effective as of January 1st, 2023.