

JIM CIRILLO  
220 LICENSED  
INSURANCE BROKER  
3277 FRUITVILLE RD  
BUILDING C, UNIT #2  
SARASOTA, FL 34237  
(941) 685-5469  
jcirillo@caiflorida.com



## REFERENCES

---

### Beachaven Condominium Association, Inc.

Ania Paduch, CAM  
On-Site Property Manager  
Casey Management  
5858 Midnight Pass Rd  
Sarasota, FL 34242  
(941) 349-4383 | beachaven@verizon.net

#### Relationship

I recently was hired on as Beachaven's Insurance Broker & Risk Manager. We overhauled their entire insurance program and saved the association \$15k dollars during the process.

---

### White Sands Village Condominium Association, Inc.

Joseph Jurgensen  
Insurance Committee Chairman & Board Member  
5627 Midnight Pass Rd #602  
Sarasota, FL 34242  
(941) 346-7844 | joebarb06@comcast.net

#### Relationship

I have had the pleasure of serving White Sands Village for 7+ years constantly evolving their insurance program, advocating them through claims, and providing a high level of service to the entire association and its members.

---

### Lido Royale Condominium Association, Inc.

Carl Shoffstall  
President of Association  
129 Tyler Dr. #102  
Sarasota, FL 34236  
(813) 967-2687 | carl@floridaplaystructures.com

#### Relationship

I have served Carl & Lido Royale as their Insurance Broker & Risk Manager since 2018. I also serve Carl in his role as the President of the "Lido Key Residents Association".

---

### Wild Oak Bay Villas IV Owners Association, Inc.

Mike Cormier & Judy Hoover  
President (Mike) & Treasurer (Judy)  
6415 Meadowlark Ln  
Bradenton, FL 34210  
(860) 685-0659 | [president@villasiv@gmail.com](mailto:president@villasiv@gmail.com)  
(941) 383-2664 | [judy@smyclbk.com](mailto:judy@smyclbk.com)

---

## REFERENCES

---

### Lido Towers Condominium Association, Inc.

David Davidson,  
Board President  
1770 Benjamin Franklin Dr #207  
Sarasota, FL 34236  
(513) 317-5988 | [ddavidson@davidsonlaw.org](mailto:ddavidson@davidsonlaw.org)

#### Relationship

I was hired on as Lido Tower's Insurance Broker & Risk Manager. We overhauled their entire insurance program and saved the association \$30k dollars during the process, particularly by identifying mistakes on the rating of their flood insurance policies.

---

### Limetree Beach Resort, Inc.

Tom Heath  
General Manager  
1050 Benjamin Franklin Dr  
Sarasota, FL 34236  
(941) 650-1857 | [tom@rpi-mgt.com](mailto:tom@rpi-mgt.com)

#### Relationship

I have had the pleasure of serving Limetree Beach Resort for over a decade. They are far more complex than your average condominium due to their operational structure as a timeshare and hotel.

---

### Argus Property Management

Dylan Clements  
Managing Operator  
2477 Stickney Point Rd  
Sarasota, FL 34231  
(941) 914-6636 | [dylan@argusmgmt.com](mailto:dylan@argusmgmt.com)

#### Relationship

Dylan is the operational manager for Argus Property Management and I have remained as his preferred vendor for Insurance & Risk Management for associations under management by Argus.

---

### Dellcor Management

Dan Dell'Armi Sr. & Dan Dell Armi Jr.  
Owner of Dellcor Management  
310 Pearl Ave  
Bradenton, FL 34243  
(941) 358-3366 | [dda@dellcor.com](mailto:dda@dellcor.com)  
(941) 358-3366 | [dan\\_jr@dellcor.com](mailto:dan_jr@dellcor.com)

---

**Gulf Haven Condominium Association, Inc.**

Carla Reinoso & Paula Mapp, CAM  
On-Site Property Manager  
Prestigious Property Management  
5860 Midnight Pass Rd  
Sarasota, FL 34242  
(941) 349-2383 | [info@gulfhavencondo.com](mailto:info@gulfhavencondo.com)

---

**Jaimaica Royale Unit I Association, Inc.**

Don Snyder, Treasurer  
John H Luchkowec, On-Site Manager  
5830 Midnight Pass Rd  
Sarasota, FL 34242  
(941) 349-1800 | [John.rcm@gmail.com](mailto:John.rcm@gmail.com) (John)  
(941)993-5302 | [cpafl@aol.com](mailto:cpafl@aol.com) (Don)

---