



Board Meeting Minutes
June 7, 2019
4012 Crocker's Lake Blvd.
Sarasota, Fl. 34238
10 am

Determination of Quorum: Joseph Gianino, President, Jackie Vizzi, Secretary, were present. Dave Carter, Vice President, Joe Joseph, Director, and Karen Domaratzki, Treasurer, were present via phone. Glenn Aitelli, Association Manager, was also present.

Call to order: Joseph Gianino, President, called the meeting to order at 10:00 am.

Proof of Notice: Joseph Gianino acknowledged that the notice was posted at the clubhouse according to Florida Statutes.

Approval of Minutes: Board Meeting: Board Meeting, May 13, 2019: Joseph Gianino made a motion (**Motion #1**) to approve the Board Meeting Minutes from May 13, 2019. Jackie Vizzi seconded and the motion was approved by all. Jackie Vizzi reminded the Board that they need to approve the May 31, 2019 Board Meeting Minutes at the next Board meeting.

Pool Vendor: On a very short notice our current pool vendor, A&D Pools, informed us that they would not be servicing our account as June 1, 2019. They did not provide an explanation as to why, but we believe that they were miffed that we didn't award a contract to replace the spa heater at a price significantly higher than the contract proposal submitted by a competing contractor that we ultimately selected to perform the work. Our Association Manager attempted to get proposals from three other companies. Galaxy Pool and On time Pool Service, declined to submit a proposal. The third company, Ever Blue Pool Care, submitted a contract proposal for \$1,300 per month to service our pools three times per week. This is somewhat higher that we were paying A&D for the same service but the increase should be offset a reduction in the cost of the gas consumed by the new spa heater. Joseph Gianino made a motion (**Motion #2**) to approve Ever Blue Pool Care as the new pool maintenance company. Karen Domaratzki seconded and the motion passed unanimously.

Insurance: Over the past several weeks, our Association Manager has been working with an insurance broker (Acentria) to obtain quotes for the renewal of the Association's six insurance policies covering property damage, general liability, crime losses, officer and directors, commercial liability and workers compensation. The rates quoted for the first two components increased significantly. The total premium for the best package that Acentria could assemble for 2019-2020 was \$305,440. The total premium for the 2018-2019 set of policies was \$237,787. Karen Domaratzki made the motion (**Motion #3**) to concur with the insurance proposal from Acentria for June 2019 to June 2020 for \$305,440.33 and to ratify the proposal due to deadlines constraint, and , in addition, to direct the Association Manager to consult with Acentria to develop a forecast as of October 1, 2019 for what our 2020-2021 rates will be so that we can properly reflect those costs in our 2020 operating budget. Joseph Gianino seconded and the motion passed unanimously.

Meeting Adjourned: Joseph Gianino made the motion (**Motion #4**) to adjourn the meeting. It was seconded by Joe Joseph. Motion passed unanimously and the meeting ended at 10:30 am.

Minutes prepared by Jackie Vizzi

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J. Vizzi (Secretary)
approved at the
July 9 Board Meeting